

Get to know Grant Thornton in the ASEAN region

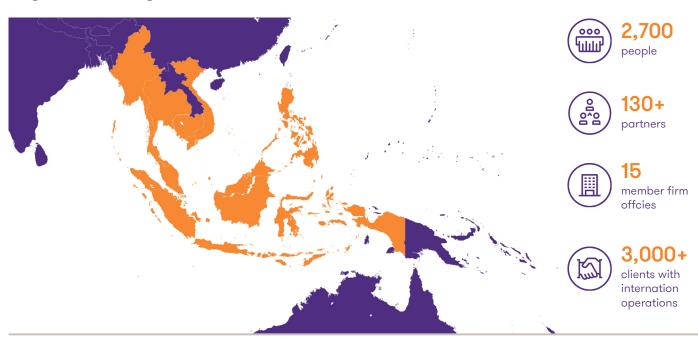
We are where you are, and where you want to be

Businesses, such as yours, can achieve their strategic ambitions with the right support, advisers that deeply understand your business, your industry and your wider strategic agenda. Our capabilities, expertise and culture across the ASEAN region and beyond, make us well placed to provide that role.

Our ASEAN firms work as one team, providing you with regional scale and in-depth local market understanding. All seamlessly accessed through one point of contact in the country best suited to your business needs.

Our multi-disciplinary specialists can help you operate across multiple countries and industries. And wherever you work with us, you will find our distinctive, more personal, agile and proactive approach sets us apart.

Regional coverage



Regional coverage

We draw on the reach and capabilities of the Grant Thornton global network.

So wherever your strategy is taking you, we have people on the ground who can advise you.



USD 5.72bn (2019 revenue)



56,000+ people



700+ offices



140+ countries

A different way of doing business

Privately owned enterprises, listed companies and public sector organisations come to us for scale, quality industry insight and deep technical expertise. But what sets us apart is our distinctive client experience, which leads to more meaningful advice and a better working relationship.



We discover what's important to you and make it important to us

Our culture is built on a genuine interest in our clients – their challenges, growth ambitions and wider commercial context. You get the attention you deserve from approachable, senior professionals who ask the right questions, listen and provide real insight and a clear point of view.



- A relationship-led approach with more time and attention from partners and senior advisers
- A deeper understanding of your business for more meaningful advice and recommendations



Pragmatic solutions to help you improve and grow

Our teams bring ideas to the table, going beyond the technical issues to recommend ways to make your business better. Whether your goals include expansion, improving operational efficiency or building investor confidence, we balance a desire to do what's best for you in the future with an experienced sense of what's going to help you now.

The bottom line

- Helping you think ahead and think more broadly
- Proactively identifying opportunities for improvement and growth



Agile and responsive service

Our size and structure create advantages for you. We adopt a flatter structure, with shorter decision making chains, empowered teams and no complex chains of command. We have all the necessary processes and controls but they're streamlined and efficient. Our teams are more responsive.

The bottom line

- A faster response when you need quick answers and clarity
- Anticipating the answers you'll need before you ask



Collaborative teams with a different mindset

Our people are open, accessible and easy to work with. We work through the issues alongside you, always with an independent perspective and challenging where necessary. Our collaborative style also enables us to assemble teams across service lines, industries and geographies to tailor our capabilities for you.

O The bottom line

- Teams and solutions built around your needs not our structure
- A better working relationship with you and your team

Our regional service and industry expertise

Industry

Our Grant Thornton professionals combine industry knowledge with technical experience to guide the right course of action; whether its strategy development, exploring potential long-term business plans, or identifying business risks and potential obstacles. Our forward-thinking approach helps you identify the potential to grow your business further.



Manufacturing

Manufacturers are facing new risks as they widen and globalise their operations. We can help you reduce costs, maximise economies of scale, increase productivity through horizontal or vertical integration and control resources.



Real estate and property development

Sustainability, technology, demographics, space utilisation and infrastructure are all creating new challenges and opportunities for real estate players. Real estate players also need to assess economic, environmental, social and governance factors, to be able to decide on the right route to develop their business going forward.



Technology

Cyber-security and public trust in data use are challenging technology companies, as they seek to grow and expand their market share. They also need to be consistently developing their technology offerings to stay ahead.



Retail

Operational costs, price competition, currency fluctuations and changing customer buying patterns with the shift to online, are all putting profits under pressure for the retailers.

Service

We have a team of experienced experts from the ASEAN region providing audit and assurance, tax, advisory and business process solutions services.



Audit and assurance

You'll receive professionally verified results and insights that help you grow. Our personalised attention and domestic and local market knowledge, from Partners and Managers, enables us to understand your business and assess the business risks and required control systems. We use one audit methodology across our network, meaning you receive consistent and high-quality service.



Advisoru

We offer a comprehensive range of advisory services that help you create, transform and protect value for your business. From finding ways to finance growth and managing risk and regulation; through to optimising your operations or getting the best from your talent, we can act as your trusted advisers. Our global network provides the expert support you need to thrive in a fast-changing world.



Tax

Our Tax services can strengthen your business and stakeholders' confidence. Our teams can offer you a range of solutions, whatever the size of your business or the challenges you're facing. We can work with you to develop a strategy that helps you both understand and manage your tax liability in a transparent and ethical way.



Business Processing Solutions

Outsourcing can help your business focus on your core competencies, while improving performance and lowering costs of non-core activities. With access to experts throughout the Grant Thornton network you will get seamless and coordinated international outsourcing projects delivered comprehensively, efficiently and confidentially to the highest standards.

We're here to help

Our regional client engagement programme

Collaborating across our firms to increase client satisfaction

Grant Thornton in the ASEAN region brings together a team of local experts, from Indonesia, Malaysia, Philippines, Singapore, Thailand, Vietnam, Cambodia and Myanmar, and we support our clients to realise their local or regional growth ambitions.

Our ASEAN firms' shared CLEARR values (Collaboration, Leadership, Excellence, Agility, Respect and Responsibility) guide all our work, creating a common culture and commitment to ethics, integrity and professional excellence across all we do. Together, our teams will delve into your brief and bring you the latest insights. So you can take your next step, confident you've got everything covered.

Our collaborative teams have a different mindset

Our ASEAN representatives are here to provide a seamless experience:



Anh Trinh
ASEAN Business Development Representative
Grant Thornton Vietnam
E anh.trinh@vn.gt.com



Ciwi Paino
ASEAN Business Development Representative
Grant Thornton Indonesia
E ciwi.paino@id.gt.com



David Sandison
ASEAN Business Development Representative
Grant Thornton Singapore
E david.sandison@sg.gt.com



Silvia Tan ASEAN Business Development Representative Grant Thornton Malaysia E silvia.tan@my.gt.com



Sanjay Sachdev
ASEAN Business Development Representative
Grant Thornton Thailand
E sanjay.sachdev@th.gt.com



Janis Maghinay
ASEAN Business Development Representative
Grant Thornton Philippines
E janis.medina-maghinay@ph.gt.com

